Wayne State University  
Mike Ilitch School of Business  
MARKETING - MANAGEMENT  
UNDERGRADUATE FOUR-YEAR PLAN

THE FOLLOWING IS A FOUR-YEAR PLAN DESIGNED TO ASSIST YOU IN PLANNING YOUR SCHEDULE, SO THAT YOU TAKE COURSES IN THE CORRECT SEQUENCE AND FOLLOW PRE-REQUISITE REQUIREMENTS.

THIS FOUR-YEAR PLAN DOES NOT REPLACE THE ACADEMIC PLAN THAT WAS ISSUED TO YOU BASED UPON YOUR MAJOR AND TRANSFER COURSES.

All students are required to have a minimum 2.50 grade point average and 54 semester hours completed to enroll in upper division Business School Major courses.

PRIOR TO FIRST SEMESTER

COMPLETE ENGLISH PLACEMENT EXAM (IF REQUIRED)
Please call 313-577-3400 or see www.testing.wayne.edu to schedule placement exam.
*Students may place below ENG 1020 depending on placement results.

Year One

<table>
<thead>
<tr>
<th>Completed/ Grade/Term</th>
<th>First Semester (16 credits)</th>
<th>Completed/ Grade/Term</th>
<th>Second Semester (16 credits)</th>
</tr>
</thead>
<tbody>
<tr>
<td>□</td>
<td>BA 1000: Student Success and Career Development for Business Students (1cr)</td>
<td>□</td>
<td>BA 1500: Business Tools and Applications (3cr) Co-req: BA 2300</td>
</tr>
<tr>
<td>□</td>
<td>BA 2020: Introduction to Business (2cr)</td>
<td>□</td>
<td>BA 2300 (QE): Quantitative Methods I: Probability &amp; Statistics (3cr) (min 2.0/C grade) Co-req: BA 1500 (Fulfills Quantitative Reasoning requirement)</td>
</tr>
<tr>
<td>□</td>
<td>ECO 2010 (SI): Principles of Microeconomics (4cr) (min 2.0/C grade) (Fulfills Social Inquiry requirement)</td>
<td>□</td>
<td>ECO 2020 (SI): Principles of Macroeconomics (4cr) (min 2.0/C grade)</td>
</tr>
<tr>
<td>□</td>
<td>ENG 1020 (BC): Introductory College Writing (3cr) (min 2.0/C grade) (Fulfills Basic Composition Competency requirement) Pre-req: English placement, ACT score or ENG 1010</td>
<td>□</td>
<td>ENG 3010 (ICN): Intermediate Writing (3cr) (min 2.0/C grade) (Fulfills Intermediate Composition requirement) Pre-req: ENG 1020</td>
</tr>
<tr>
<td>□</td>
<td>(CI) Cultural Inquiry (3cr) (Fulfills Cultural Inquiry requirement) See the full list of options in Class Schedule</td>
<td>□</td>
<td>(NSI): Natural Science Inquiry (3cr) (Fulfills Natural Science Inquiry requirement) AST 2010 or NFS 2030 recommended</td>
</tr>
<tr>
<td>□</td>
<td>(CIV) Civic Literacy (3cr) Fulfills Civic Literacy Inquiry requirement) PS 1010 recommended</td>
<td>□</td>
<td></td>
</tr>
</tbody>
</table>

Spring/Summer Semester: Catch up on missed classes

Year One Road to Success Milestones

Advising: (http://ilitchbusiness.wayne.edu/resources/advising.php)
- Meet with your Business School Advisor once per semester. NOTE: advising is mandatory for students with under 30 credits earned.
- Connect with Academic Success Center (http://success.wayne.edu/)
- Take any required placement exams remaining
- Attend major advising event (Events TBD, watch your Email for more info!)

Business School Career Planning and Placement: (http://ilitchbusiness.wayne.edu/careerplanning/)
- Create wayne.joinhandshake.com account
- Create resume

Get Involved
- Join a School of Business student organization (http://ilitchbusiness.wayne.edu/organizations/index.php), especially one of the marketing related student organizations: American Marketing Association (http://www.amanet.org)
- Join one of the many University student organizations: (http://doso.wayne.edu/list-of-student-organizations.html)
<table>
<thead>
<tr>
<th>Completed/ Grade/Term</th>
<th>Third Semester (16 credits)</th>
<th>Completed/ Grade/Term</th>
<th>Fourth Semester (15 credits)</th>
</tr>
</thead>
<tbody>
<tr>
<td>□__________</td>
<td>ACC 3010: Introduction to Financial Accounting (3cr) (min 2.0/C grade) Pre-req: BA 2300 (min C or higher)</td>
<td>□__________</td>
<td>ACC 3020: Introduction to Managerial Accounting (3cr) (min 2.0/C grade) Pre-req: BA 2300, ECO 2010, ACC 3010 (min C or higher)</td>
</tr>
<tr>
<td>□__________</td>
<td>BA 3400: Quantitative Methods II: Statistical Methods (3cr) Pre-req: BA 2300 (min C or higher)</td>
<td>□__________</td>
<td>COM 1010 (OC): Oral Communication (3cr) (fulfills Oral Communication Competency requirement)</td>
</tr>
<tr>
<td>□__________</td>
<td>BLW 2510: Business Law (3cr) Pre-req: BA 2020</td>
<td>□__________</td>
<td>(GL) Global Learning Inquiry (3cr) (fulfills Global Learning requirement) See the full list of options in Class Schedule</td>
</tr>
<tr>
<td>□__________</td>
<td>PSY 1010: Introductory Psychology (4cr) (fulfills Natural Science Inquiry w/ Lab requirement)</td>
<td>□__________</td>
<td>MGT 2530: Management of Organizational Behavior (3cr) Pre-req: PSY 1010 or 1020</td>
</tr>
<tr>
<td>□__________</td>
<td>BA 1200 (QR): Personal Financial Planning (3cr)</td>
<td>□__________</td>
<td>MKT 2300: Marketing Management (3cr) Pre-req: ECO 2010 (min C or higher)</td>
</tr>
</tbody>
</table>

**Spring/Summer Semester:** Catch up on missed classes

**Year Two Road to Success Milestones**

**Advising:** [http://ilitchbusiness.wayne.edu/resources/advising.php](http://ilitchbusiness.wayne.edu/resources/advising.php)
- Meet with your Business School Advisor once per semester
- Attend at least one major advising event

**Business School Career Planning and Placement:** [http://ilitchbusiness.wayne.edu/careerplanning/](http://ilitchbusiness.wayne.edu/careerplanning/)
- Meet with a career advisor to:
  - Create resume and upload to https://wayne.joinhandshake.com
  - Plan recruiting events to attend during fall
  - Create plan to find an internship or secure relevant experience
  - Attend Career Day Fair and Winter Career Fair
  - Discuss career path options within Marketing as they relate to your interests

**Get Involved**
- Join one of the many University student organizations: [http://doso.wayne.edu/list-of-student-organizations.html](http://doso.wayne.edu/list-of-student-organizations.html)
- Consider running for a leadership position in a student organization of which you are a member

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Year Three

<table>
<thead>
<tr>
<th>Completed/ Grade/Term</th>
<th>Fifth Semester (15 credits)</th>
<th>Completed/ Grade/Term</th>
<th>Sixth Semester (15 credits)</th>
</tr>
</thead>
</table>
| □                     | FIN 3290: Business Finance (3cr)  
Pre-req: BA 2300 (min C or higher) | □                     | MKT 5410: Marketing Research & Analysis (3cr)  
Pre-req: BA 3400, MKT 2300 |
| □                     | ISM 3630: Business Information Systems (3cr) | □                     | MKT Major Elective (See Academic Plan) (3cr)  
Pre-req: varies per course |
| □                     | GSC 3600: Operations and Supply Chain Management (3cr) | □                     | Elective OR Double Major (3cr) |
| □                     | COM 3300 (WI): Business and Professional Presentations (3cr)  
(Fulfills Writing Intensive Competency requirement)  
Pre-req: COM 1010, ENG 3010 min C or higher | □                     | Elective OR Double Major (3cr) |
| □                     | (DEI) Diversity, Equity and Inclusion (3cr)  
(Fulfills Diversity, Equity and Inclusion requirement)  
See the full list of options in Class Schedule | □                     | Elective OR Double Major (3cr) |

Spring/Summer Semester: Catch up on missed classes

Year Three Road to Success Milestones

Advising: (http://ilitchbusiness.wayne.edu/resources/advising.php)
- Meet with your Business School Advisor once per semester
- Attend at least one major advising event

Business School Career Planning and Placement: (http://ilitchbusiness.wayne.edu/careerplanning/)
- **Goal:** Secure an internship or relevant experience
  - Participate in mock interview
  - Plan recruiting events to attend during fall
  - Attend Career Day
- Continue search for internship or relevant experience (if needed)
- Attend Winter Career Fair if still searching for an internship

Get Involved
- Consider joining a professional organization that aligns with your career goals
  - American Management Association (www.ama.org)
  - American Marketing Association (www.amanet.org)
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### Year Four

<table>
<thead>
<tr>
<th>Seventh Semester (15 credits)</th>
<th>Completed/Grade/Term</th>
<th>Eighth Semester (14 credits)</th>
</tr>
</thead>
</table>
| □ __________ | MKT 5450: Consumer Behavior (3cr)  
  Pre-req: MKT 2300 | □ __________ | MGT 6890: Strategic Management & Business Policy (3cr)  
  Pre-req: All Core, Foundation, and Gen Ed requirements completed and one of the last five courses towards bachelors degree |
| □ __________ | MKT Major Elective (See Academic Plan) (3cr)  
  Pre-req: varies per course | □ __________ | MKT 696: Marketing Policy (3cr)  
  Pre-req: MKT 2300, 5410, 5450 |
| □ __________ | MKT Major Elective (See Academic Plan) (3cr)  
  Pre-req: varies per course | □ __________ | Elective OR Double Major Capstone (3cr) |
| □ __________ | **OR** Internship in your Major (3cr)  
  Pre-req: Junior status, 3.0 GPA, 12 business credits | □ __________ | Elective (3cr) |
| □ __________ | Elective OR Double Major (3cr) | □ __________ | Elective (2cr) |
| □ __________ | Elective OR Double Major (3cr) | □ __________ | — |

122 Minimum Semester Hours - REQUIRED FOR DEGREE

### Year Four Road to Success Milestones

**Advising:** ([http://ilitchbusiness.wayne.edu/resources/advising.php](http://ilitchbusiness.wayne.edu/resources/advising.php))
- □ Come in for final advising appointment before applying for degree
- □ Graduation!!!

**Business School Career Planning and Placement:** ([http://ilitchbusiness.wayne.edu/careerplanning/](http://ilitchbusiness.wayne.edu/careerplanning/))
- □ Search for a full time job
- □ Meet with Career advisor to finalize career interests/direction
- □ Attend Career Day fair
- □ If still job searching– Attend as many recruiting events as possible as well as the Winter Career Fair

**Get Involved**